

Consolidated income statement

(all amounts in EUR '000)

Period from 01.01., ended	30.09.2007	30.09.2006	Abw.%
Sales			
Business Solutions (BS)	102.551	65.274	57,1%
Enterprise Systems (ES)	188.414	199.967	-5,8%
Managed Services (MS)	60.583	53.760	12,7%
Total Sales	351.548	319.001	10,2%
Merchandise, spare parts and purchased services	(227.701)	(227.250)	0,2%
Staff costs	(85.256)	(58.309)	46,2%
Other operating expenses	(31.955)	(24.254)	31,8%
	(344.912)	(309.813)	11,3%
Other operating income	4.791	2.588	85,1%
Total operating expenses less other income	(340.121)	(307.225)	10,7%
<i>Profit from operations before depreciation, amortization and finance costs (EBITDA)</i>	11.427	11.776	-3,0%
Depreciation and amortization	(5.375)	(4.184)	28,5%
<i>Profit from operations (EBIT)</i>	6.052	7.592	-20,3%